

## **Corporate Overview**

April 2021

Joseph Oliveto Chief Executive Officer

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### Milestone (Nasdaq: MIST) - Corporate Highlights



#### Phase 3 Cardiovascular Company

#### Targeting Large Areas of Unmet Need

#### PSVT

Atrial Fibrillation with Rapid Ventricular Rate

Additional pipeline opportunities under consideration Paradigm-Changing Approach

Etripamil - novel calcium channel blocker

IP protection until 2036

Potential to shift the treatment setting from the Emergency Department to patient self-management Recent Events Position for Future Success

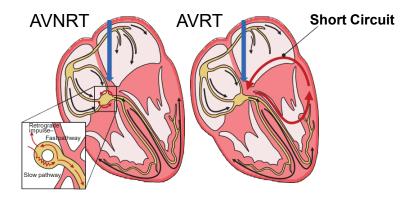
Initial Phase 3 study findings FDA Guidance

Next Pivotal Phase 3 Efficacy result by early 2022

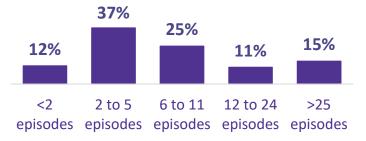
Financial runway through 2022

PSVT = <u>Paroxysmal Supraventricular Tachycardia</u>; Afib = <u>A</u>trial <u>F</u>ibrillation; ED = Emergency Department

### Paroxysmal Supraventricular Tachycardia (PSVT)



**PSVT** episode frequency (per yr.)



- PSVT is a rapid heart rate condition that starts and stops without warning
- Heart rates >200 bpm are not uncommon
- Symptoms include:
  - ✓ palpitations
  - ✓ sweating
  - chest pressure or pain, shortness of breath
  - ✓ sudden onset of fatigue
  - ✓ lightheadedness or dizziness
  - ✓ fainting or anxiety

AVNRT = Atrioventricular Nodal Re-entrant Tachycardia AVRT = Atrioventricular Re-entrant Tachycardia bpm = beats per minute Sources: Internal estimates based on market research

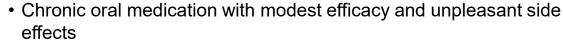
#### Milestone Corporate Overview

### **Current Standard of Care for PSVT**



# Current acute treatment options are invasive, inconvenient, anxiety-provoking and/or costly





- 4-7 episodes/year despite preventive medications
- Catheter ablation
- ~80K ablations/year
- Only ~10% of patients opt for ablation



- IV adenosine or DC cardioversion in the ED
- >150K ED visits/hospital admissions per year
- Many patients endure episodes when they occur

#### DC = Direct Current

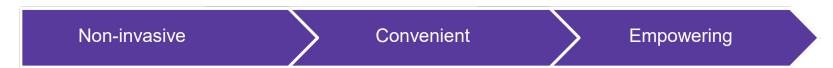
Chronic / preventive

Sources: Internal estimates based on market research and longitudinal analysis of Truven/Marketscan and Medicare claims data; Page RL et al, 2015 ACC/AHA/HRS guideline for the management of adult patients with supraventricular tachycardia: executive summary: a report of the ACC/AHA Task Force on Clinical Practice Guidelines and the Heart Rhythm Society. Circulation. 2016;133:e471–e505

### A Paradigm-Changing Approach



Opportunity to develop the first approved treatment to be used by patients whenever and wherever an episode of PSVT occurs



- · Avoidance of ED visits / hospital admissions
- · Less need for chronic medications
- Alternative or bridge to ablation procedure



### **Etripamil Nasal Spray**

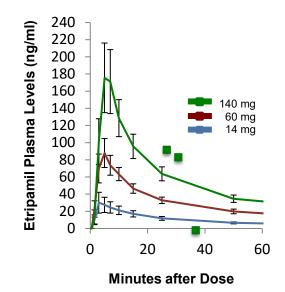


#### A paradigm-changing approach for treating PSVT

|                             | Etripamil                |  |  |
|-----------------------------|--------------------------|--|--|
| Class                       | Novel CCB                |  |  |
| Potency (IC <sub>50</sub> ) | 11 nM                    |  |  |
| Metabolism                  | Rapid: Esterase-mediated |  |  |

- Clinically-validated mechanism
  - Etripamil, Calcium Channel Blockers (CCBs), terminate PSVT through AV node modulation
- Rapid onset of action
- Short duration of action
- Convenient patient self-administered
  nasal spray

- Rapid onset (T<sub>max</sub> < 5 min)</li>
- Transient plasma levels



Error bars indicate standard error of the mean

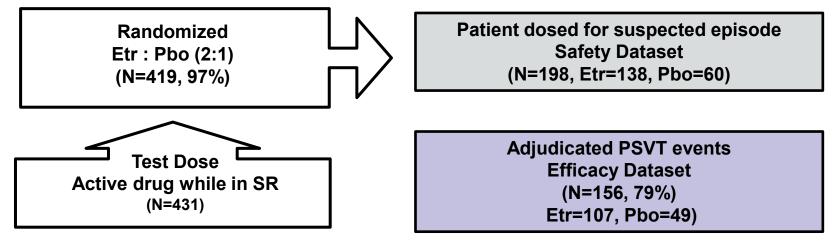
AV = Atrio-ventricular

### **Pivotal Phase 3 Study Design**





Objective: Superiority of etripamil over placebo in terminating SVT events in the outpatient setting

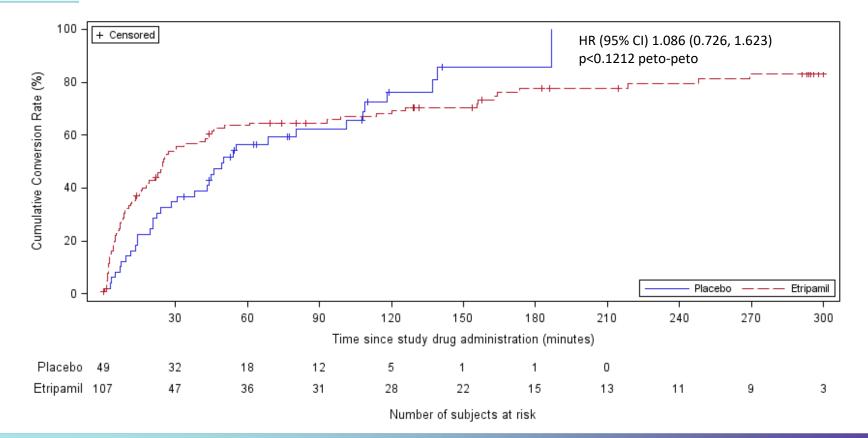


Documented diagnosis of PSVT History of longer episodes

### **NODE-301 Kaplan-Meier Plot of Conversion up to Hour 5**

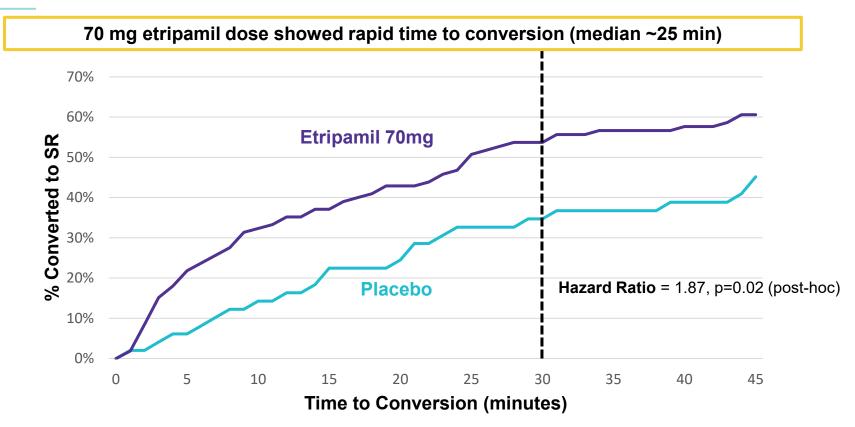


**Pre-specified Primary Endpoint** 



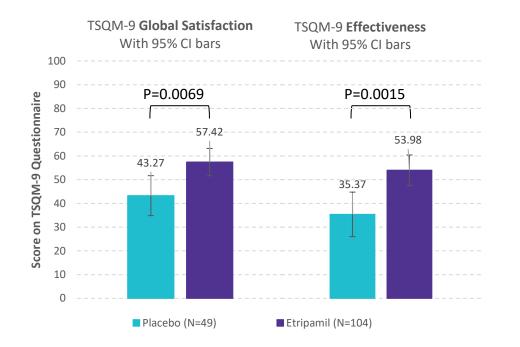
## Phase 3 Efficacy Study – Time to Conversion up to 30 min NODE-301

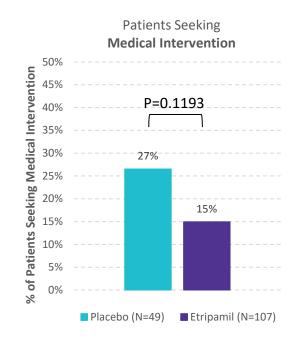
#### **Post-hoc Analysis**





#### Key secondary endpoints from NODE-301 support benefit of etripamil to patients and payers





### **NODE-301 Safety Analysis**



| Randomized Treatment Emergent Adverse Events<br>(RTEAE) | Etripamil<br>N=138 | Placebo<br>N=60 |
|---|--------------------|-----------------|
| Subjects with any RTEAE                                 | 53 (38.4)          | 12 (20.0)       |
| Maximum severity of RTEAE                               |                    |                 |
| Mild  | 45 (32.6)          | 10 (16.7)       |
| Moderate  | 8 (5.8)            | 3 (3.3)         |
| Severe  | 0 (0.0)            | 0 (0.0)         |
| Subjects with any Serious Adverse Event (SAE)           | 0 (0.0)            | 1 (1.7)         |
| Subjects with any SAE related to study drug             | 0 (0.0)            | 0 (0.0)         |
| Subjects with any AE leading to death                   | 0 (0.0)            | 0 (0.0)         |
| Subjects with AE leading to study drug discontinued     | 0 (0.0)            | 0 (0.0)         |

RTEAE timing – up to 24 hours following double-blind study drug administration

Source: Data on File, Milestone Pharmaceuticals Inc.

### **NODE-301 Safety Analysis**



| Randomized Treatment Emergent Adverse Events | Etripamil (N=138) | Placebo (N=60) |
|--|-------------------|----------------|
| Nasal discomfort                             | 27 (19.6)         | 4 (6.7)        |
| Nasal congestion                             | 11 (8.0)          | 2 (3.3)        |
| Epistaxis                                    | 9 (6.5)           | 0 (0.0)        |
| Rhinorrhea                                   | 8 (5.8)           | 1 (1.7)        |
| Throat irritation                            | 7 (5.1)           | 1 (1.7)        |
| Headache                                     | 4 (2.9)           | 0 (0.0)        |
| Sneezing                                     | 3 (2.2)           | 0 (0.0)        |
| Atrioventricular (AV) block first degree     | 2 (1.4)           | 0 (0.0)        |
| Dysgeusia                                    | 2 (1.4)           | 1 (1.7)        |
| Sinus congestion                             | 1 (0.7)           | 2 (3.3)        |
| Rhinalgia                                    | 1 (0.7)           | 1 (1.7)        |
| Ventricular tachycardia                      | 1 (0.7)           | 1 (1.7)        |
| Lacrimation increased                        | 1 (0.7)           | 1 (1.7)        |
| Burning sensation                            | 1 (0.7)           | 0 (0.0)        |
| Presyncope                                   | 1 (0.7)           | 0 (0.0)        |
| Migraine                                     | 1 (0.7)           | 0 (0.0)        |

Stambler, BS et al; Etripamil Nasal Spray for Acute Termination of Spontaneous Episodes of PSVT (NODE-301); Heart Rhythm Society Late Breaking Clinical Trails Randomized Trials D-LBCT01; Presented Online May 8, 2020

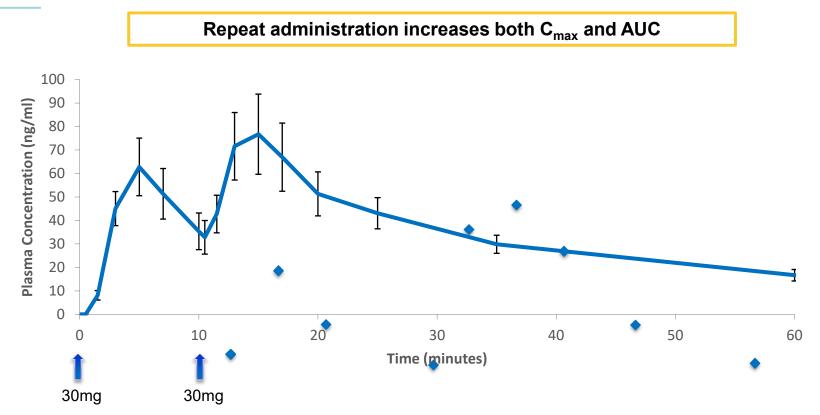
### **Overview of Regulatory Updates Based on FDA Feedback**



- Agreed that NODE-301 and RAPID studies together can be used to fulfill the efficacy requirement for an NDA filing for etripamil in PSVT
- Agreed to target p-value of p < 0.05 for the RAPID Study
- Agreed to primary analysis of 30-minute observation window and proposed statistical methods
  - Wilcoxon greater weighting for earlier endpoints
  - Rescue medications treated as treatment failure at the end of the treatment window
- Suggested the evaluation of higher exposures to improve efficacy and clinical meaningfulness
  - We agreed the NODE-301 safety and tolerability data support study of higher exposure
- Agreed to tailored dosing regimen as part of a pivotal trial
  - Adding an optional second 70 mg dose for patients who still have symptoms 10 min after their first administration
  - Agreed we can pool doses to maintain power and compare to placebo
  - If approved, the higher exposure results would be expected to be displayed in the label

#### PK of Etripamil 30 mg Repeat Administration at T=10 min (Study MSP-2017-1096)

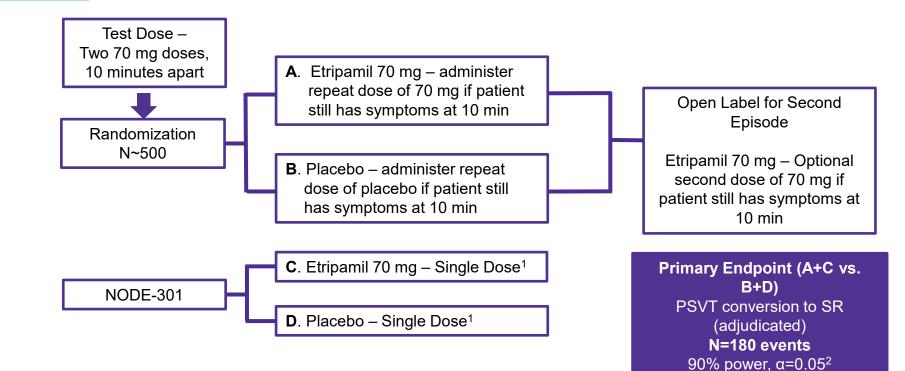




N=7, Error bars are standard error

### **RAPID Study Design**





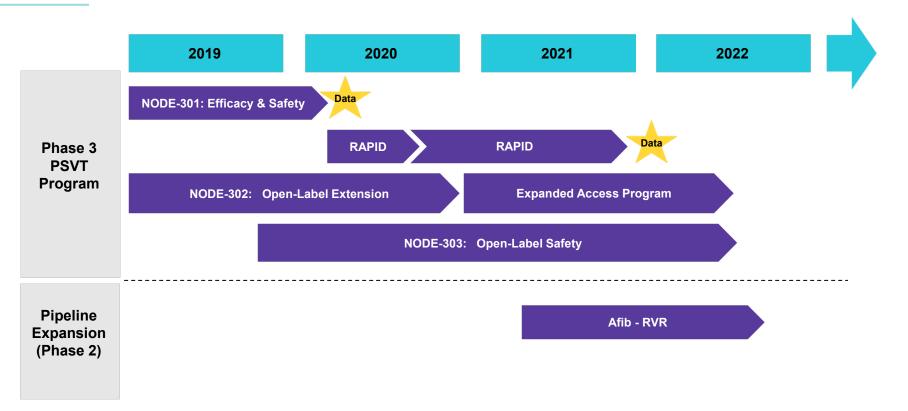
<sup>1</sup> Arms C and D (single dose) will be only the patients enrolled under NODE-301 who have had an episode prior to the RAPID Study protocol amendment

<sup>2</sup> Wilcoxon analysis modeling from NODE-301 data

#### Milestone Corporate Overview

### **Etripamil Development Plan**



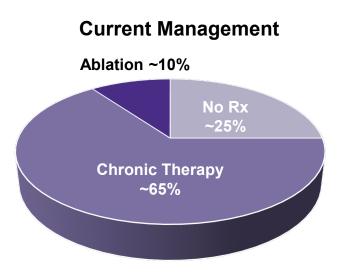


#### **Current US PSVT Market**



#### Total annual US healthcare expenditures of ~\$3B

- Prevalence ~2M diagnosed PSVT patients
- ~300K newly diagnosed per year
- ~600K patients treated per year
- >150K ED/hospital visits per year
- ~80K ablations per year



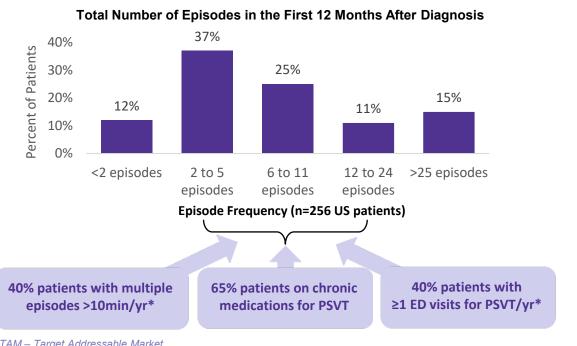
Source: Sacks, N.C. et al; Prevalence of Paroxysmal Supraventricular Tachycardia (PSVT) in the US in Patients Under 65 Years of Age; Abstract and Oral Presentation at the International Academy of Cardiology Annual Scientific Sessions 2018, 23rd World Congress on Heart Disease; Precision Xtract, Boston, MA, USA; and data-on-file from IBM Marketscan® Commercial Research Database (<65y) and the Medicare Limited Dataset (≥65y), with demographic, enrollment and claims data for commercially insured (Truven) and Medicare covered patients using PSVT code 427.0 or I47.1 for up to a 9-year interval between 2008 and 2016 inclusive.

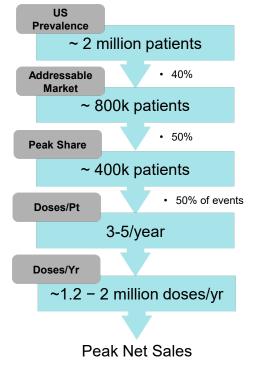
#### Milestone Corporate Overview

### **Projected US Market for Etripamil in PSVT**



Market research suggests utilization of 1-2 million doses of etripamil in peak year





TAM – Target Addressable Market

\*Estimates are for patients in year after initial diagnosis; rates drop by 13-29% in years following their initial diagnosis

Sources: Internal estimates based on market research. Milestone Pharmaceuticals Inc.

#### Milestone Corporate Overview

#### Finances – as of December 31, 2020



- \$142M in cash, cash equivalents and short-term investments
- Expected to fund planned operations through 2022

- Equity 41.2M in shares and pre-funded warrants outstanding
  - 29.8M common shares
  - 11.4M pre-funded warrants

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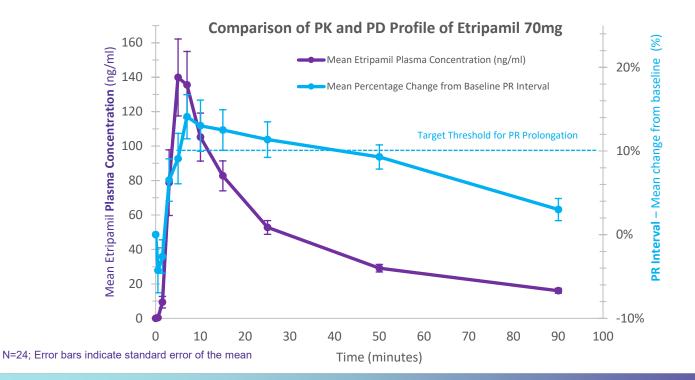
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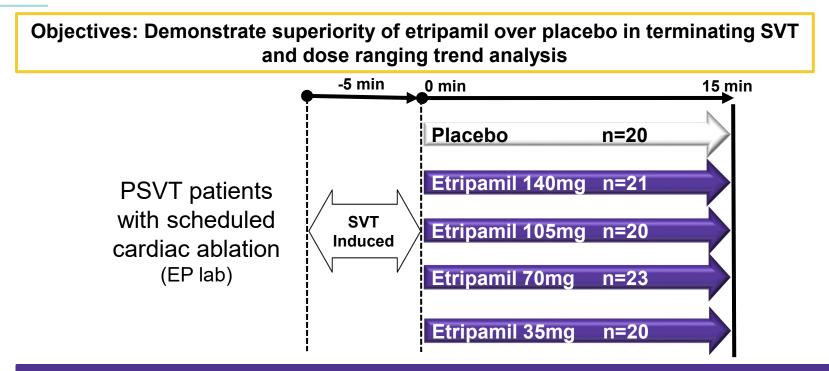
## Thank you

### **Etripamil Nasal Spray Pharmacological Results (NODE-102)**

#### Anticipated therapeutic effect within 45 minutes; peak within 10 minutes







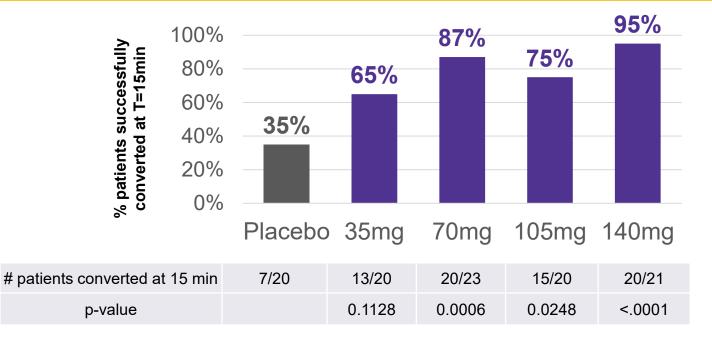
Endpoint: conversion to sinus rhythm within 15 minutes

EP = electrophysiology, SVT = supraventricular tachycardia, PSVT = Paroxysmal Supraventricular Tachycardia

### **Phase 2 Primary Endpoint**



Etripamil three highest doses demonstrated 75-95% conversion rates which are statistically significant compared to placebo

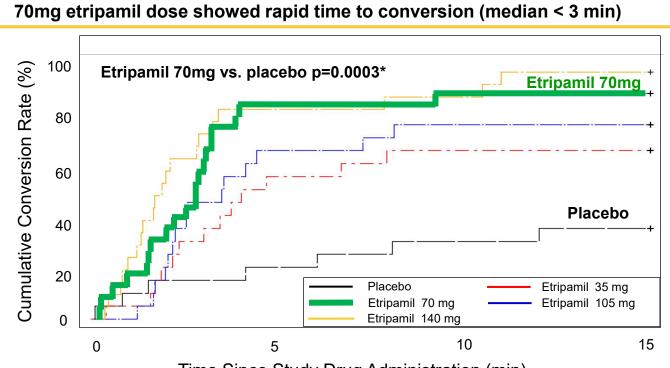


Source: Stambler, B.S. et al.; Etripamil Nasal Spray for Rapid Conversion of Supraventricular Tachycardia to Sinus Rhythm; J Am Coll Cardiol. 2018;72(5):489–97

## Phase 2 Efficacy Study - Time to Conversion



**Electrophysiology Lab Setting** 



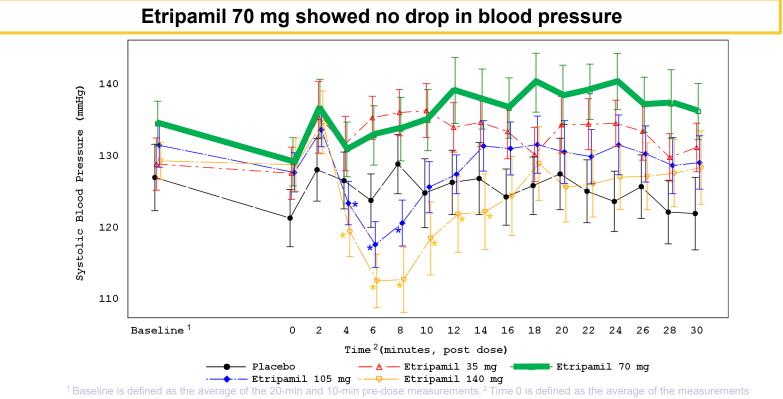
Time Since Study Drug Administration (min)

\*Hazard Ratio and 95% Confidence Intervals etripamil 70mg vs. placebo; 4.99 (2.09, 11.93)

Source: Stambler, B.S. et al.; Etripamil Nasal Spray for Rapid Conversion of Supraventricular Tachycardia to Sinus Rhythm; J Am Coll Cardiol. 2018;72(5):489-97

#### **Phase 2 Mean Systolic Blood Pressure Effects**





during supraventricular tachycardia between 5 and 0 min before study drug administration. \*p < 0.05 versus baseline.

Source: Stambler, B.S. et al.; Etripamil Nasal Spray for Rapid Conversion of Supraventricular Tachycardia to Sinus Rhythm; J Am Coll Cardiol. 2018;72(5):489–97

### **Overview of NODE-301 Findings**



- Missed its primary endpoint over 5 hours
- Showed clinically meaningful efficacy during the first 45 minutes consistent with the known pharmacology of etripamil
- Secondary efficacy endpoints encouraging
  - Patient reported outcomes of satisfaction and effectiveness
  - Rescue medication and emergency department use
- Demonstrated a positive safety profile showing etripamil was well tolerated in the at-home setting
- Study execution human factors had little impact on study execution or results

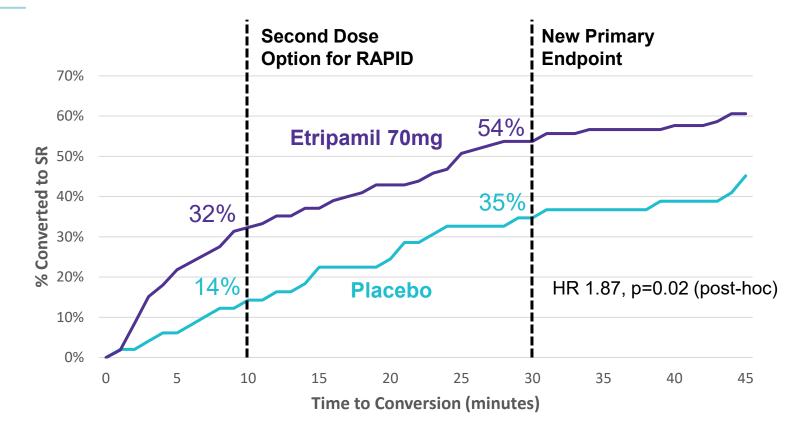
#### **Etripamil Tailored Dosing Regimen Rationale**



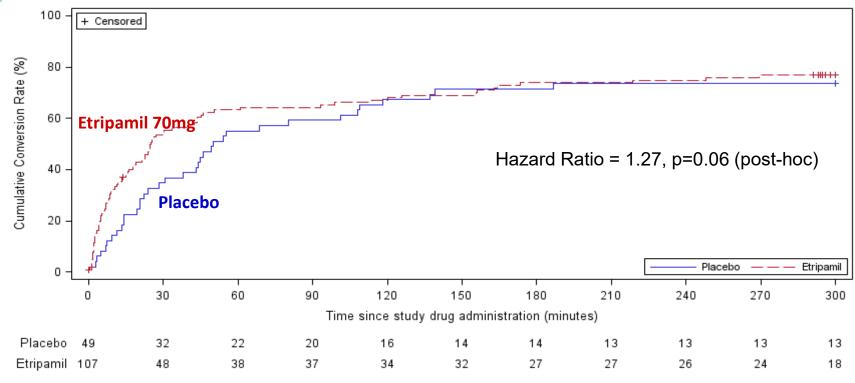
- A second 70 mg dose ~10 minutes after the initial designed to increase drug exposure
  - Data from early PK work on 30 mg indicates two doses, 10 minutes apart, increases exposure
  - Allows time for nasal cavity to drain, or patient to blow their nose prior to additional administration
- From a safety and tolerability standpoint, the 2<sup>nd</sup> dose regimen is preferable vs. starting out at a higher dose
  - Patients are not exposed to an additional 70 mg if symptoms resolve following the first dose
  - Reductions in average systolic BP seen at the higher doses in the Phase 2 study mainly resolved within 10 minutes
- Current practice accustomed to second "shot on goal" approach
  - Potential value with a second chance to impact the AV node and break the tachycardia

### **NODE-301 Efficacy– Time to Conversion over 45 Minutes**





#### **NODE-301** Conversion up to Hour 5 with Medical Intervention Patients Analyzed as Treatment Failures at 5 hours (post-hoc)

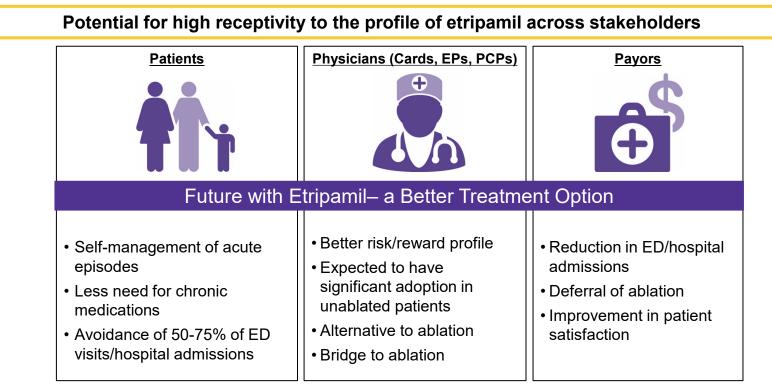


Number of subjects at risk

Subjects who convert following medical assistance are censored at 5 hours. Subjects who present missing data from time t to the end are censored at the time of last available data. Subjects who do not convert or are not censored before 5 hours are censored at 5 hours

#### **Etripamil – Addressing Market Needs**





Cards = Cardiologists, EPs = Electrophysiologists, PCPs = Primary Care Physicians

Sources: Internal market research, Milestone Pharmaceuticals Inc.

### **PSVT Patient Management and Call Point Targeting**



# Majority of PSVT patients managed by CV specialists, leading to commercial efficiencies

|                            |  | Clinical<br>Cardiologists | Primary Care<br>Physicians | Electro-<br>physiologists |  |
|----------------------------|--|---------------------------|----------------------------|---------------------------|--|
| % of PSVT patients managed |  | ~60%                      | ~30%                       | ~10%                      |  |
| Long-term Use              | Add to or Replace<br>Chronic Medications | Primary<br>Target         |                            |                           |  |
| Medium-term Use            | Defer Ablation                           |                           |                            | Secondary                 |  |
| Short-term Use             | Bridge to Ablation                       |                           |                            | Target                    |  |

- Targeted sales force to reach majority of available opportunity
- Significant overlap with most common CV portfolio call points

Source: Internal market research