

## **Corporate Overview**

April 2021

Joseph Oliveto Chief Executive Officer

#### **Disclaimers**



This Presentation contains forward-looking statements within the meaning of the safe harbor provisions of the Private Securities Litigation Reform Act of 1995, as amended. Words such as "aim," "anticipate," "assume," "believe," "contemplate," "continue," "could," "design," "due," "estimate," "expect," "goal," "intend," "may," "objective," "plan," "predict," "positioned," "potential," "project," "seek," "should," "target," "will," "would" (as well as other words or expressions referencing future events, conditions or circumstances) are intended to identify forward-looking statements. These forward- looking statements are based on Milestone's expectations and assumptions as of the date of this Presentation. Each of these forward-looking statements involves risks and uncertainties. Actual results may differ materially from these forward-looking statements. Forward-looking statements contained in this Presentation include statements regarding (i) the design, progress, timing, scope and results of the RAPID study, (ii) potential clinical trials in other cardiac conditions, (iii) the possibility that data will support FDA approval, (iv) the potential market size and the rate and degree of market acceptance of etripamil and any future product candidates and the implementation of Milestone's business model and strategic plans for its business, etripamil and any future product candidates, and (v) the sufficiency of Milestone's capital resources. Important factors that could cause actual results to differ materially from those in the forward-looking statements include, but are not limited to, the risks inherent in biopharmaceutical product development and clinical trials, including the lengthy and uncertain regulatory approval process, uncertainties related to the timing of initiation, enrollment, completion and evaluation of clinical trials, including the RAPID trial, and whether the clinical trials will validate the safety and efficacy of etripamil for PSVT or other indications, among others, as well as risks related to pandemics and public health emergencies, including those related to COVID-19, and risks related the sufficiency of our capital resources and our ability to raise additional capital. These and other risks are set forth in Milestone's filings with the U.S. Securities and Exchange Commission, including in its quarterly report on Form 10-Q for the quarter ended September 30, 2020, under the caption "Risk Factors." Except as required by law, Milestone assumes no obligation to update any forward- looking statements contained herein to reflect any change in expectations, even as new information becomes available.

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### Milestone (Nasdaq: MIST) - Corporate Highlights



#### Phase 3 Cardiovascular Company

#### Targeting Large Areas of Unmet Need

#### PSVT

Atrial Fibrillation with Rapid Ventricular Rate

Additional pipeline opportunities under consideration Paradigm-Changing Approach

Etripamil - novel calcium channel blocker

IP protection until 2036

Potential to shift the treatment setting from the Emergency Department to patient self-management Recent Events Position for Future Success

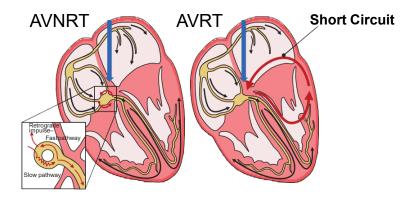
Initial Phase 3 study findings FDA Guidance

Next Pivotal Phase 3 Efficacy result by early 2022

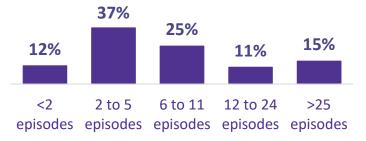
Financial runway through 2022

PSVT = <u>Paroxysmal Supraventricular Tachycardia</u>; Afib = <u>A</u>trial <u>F</u>ibrillation; ED = Emergency Department

### Paroxysmal Supraventricular Tachycardia (PSVT)



**PSVT** episode frequency (per yr.)



- PSVT is a rapid heart rate condition that starts and stops without warning
- Heart rates >200 bpm are not uncommon
- Symptoms include:
  - ✓ palpitations
  - ✓ sweating
  - chest pressure or pain, shortness of breath
  - ✓ sudden onset of fatigue
  - ✓ lightheadedness or dizziness
  - ✓ fainting or anxiety

AVNRT = Atrioventricular Nodal Re-entrant Tachycardia AVRT = Atrioventricular Re-entrant Tachycardia bpm = beats per minute Sources: Internal estimates based on market research

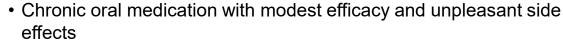
#### Milestone Corporate Overview

### **Current Standard of Care for PSVT**



# Current acute treatment options are invasive, inconvenient, anxiety-provoking and/or costly





- 4-7 episodes/year despite preventive medications
- Catheter ablation
- ~80K ablations/year
- Only ~10% of patients opt for ablation



- IV adenosine or DC cardioversion in the ED
- >150K ED visits/hospital admissions per year
- Many patients endure episodes when they occur

#### DC = Direct Current

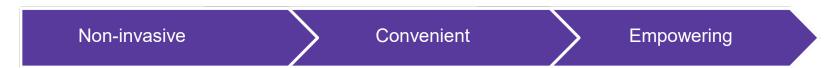
Chronic / preventive

Sources: Internal estimates based on market research and longitudinal analysis of Truven/Marketscan and Medicare claims data; Page RL et al, 2015 ACC/AHA/HRS guideline for the management of adult patients with supraventricular tachycardia: executive summary: a report of the ACC/AHA Task Force on Clinical Practice Guidelines and the Heart Rhythm Society. Circulation. 2016;133:e471–e505

### A Paradigm-Changing Approach



Opportunity to develop the first approved treatment to be used by patients whenever and wherever an episode of PSVT occurs



- · Avoidance of ED visits / hospital admissions
- · Less need for chronic medications
- Alternative or bridge to ablation procedure



### **Etripamil Nasal Spray**

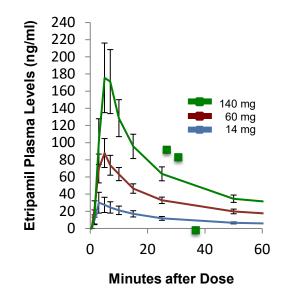


#### A paradigm-changing approach for treating PSVT

	Etripamil		
Class	Novel CCB		
Potency (IC <sub>50</sub> )	11 nM		
Metabolism	Rapid: Esterase-mediated		

- Clinically-validated mechanism
  - Etripamil, Calcium Channel Blockers (CCBs), terminate PSVT through AV node modulation
- Rapid onset of action
- Short duration of action
- Convenient patient self-administered
  nasal spray

- Rapid onset (T<sub>max</sub> < 5 min)</li>
- Transient plasma levels



Error bars indicate standard error of the mean

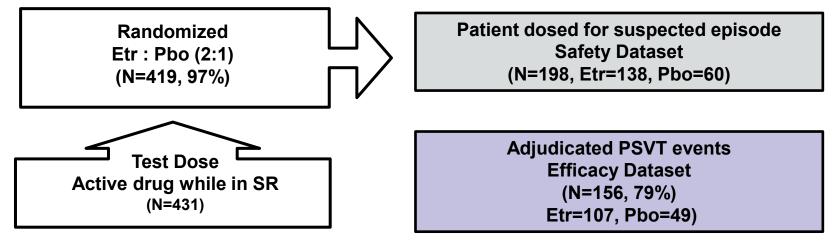
AV = Atrio-ventricular

### **Pivotal Phase 3 Study Design**





Objective: Superiority of etripamil over placebo in terminating SVT events in the outpatient setting

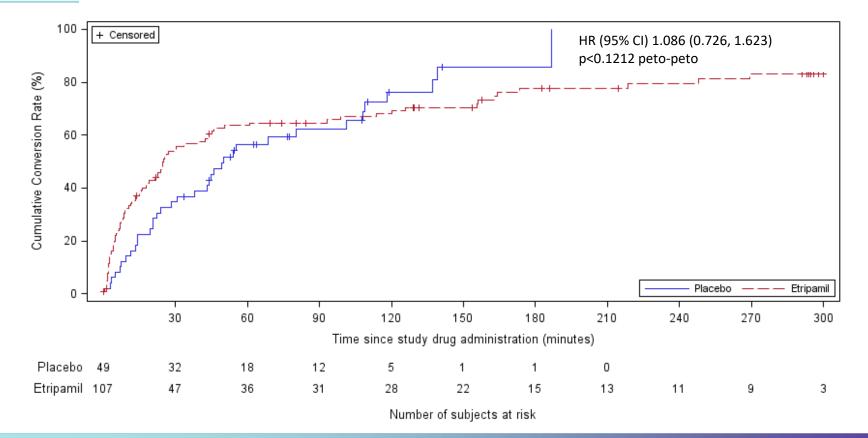


Documented diagnosis of PSVT History of longer episodes

### **NODE-301 Kaplan-Meier Plot of Conversion up to Hour 5**

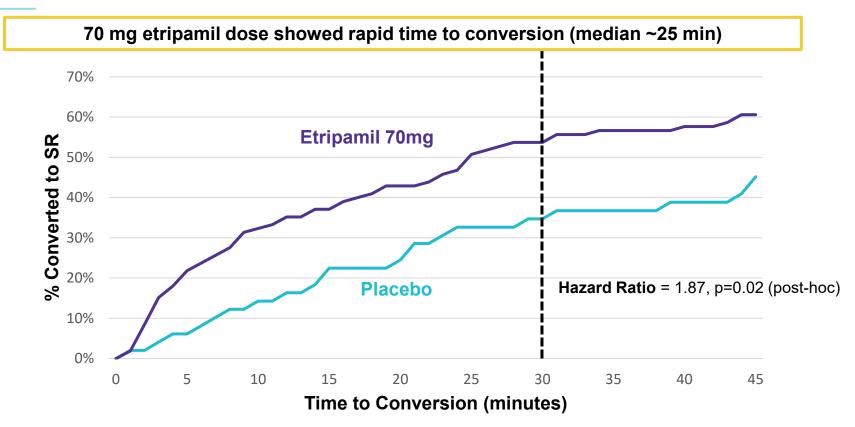


**Pre-specified Primary Endpoint** 



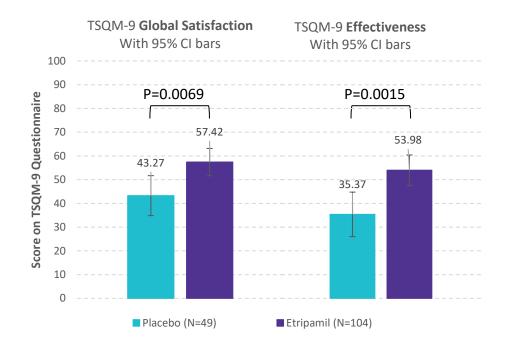
## Phase 3 Efficacy Study – Time to Conversion up to 30 min NODE-301

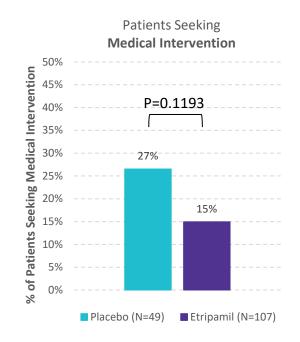
#### **Post-hoc Analysis**





#### Key secondary endpoints from NODE-301 support benefit of etripamil to patients and payers





### **NODE-301 Safety Analysis**



Randomized Treatment Emergent Adverse Events (RTEAE)	Etripamil N=138	Placebo N=60
Subjects with any RTEAE	53 (38.4)	12 (20.0)
Maximum severity of RTEAE		
Mild	45 (32.6)	10 (16.7)
Moderate	8 (5.8)	3 (3.3)
Severe	0 (0.0)	0 (0.0)
Subjects with any Serious Adverse Event (SAE)	0 (0.0)	1 (1.7)
Subjects with any SAE related to study drug	0 (0.0)	0 (0.0)
Subjects with any AE leading to death	0 (0.0)	0 (0.0)
Subjects with AE leading to study drug discontinued	0 (0.0)	0 (0.0)

RTEAE timing – up to 24 hours following double-blind study drug administration

Source: Data on File, Milestone Pharmaceuticals Inc.

### **NODE-301 Safety Analysis**



Randomized Treatment Emergent Adverse Events	Etripamil (N=138)	Placebo (N=60)
Nasal discomfort	27 (19.6)	4 (6.7)
Nasal congestion	11 (8.0)	2 (3.3)
Epistaxis	9 (6.5)	0 (0.0)
Rhinorrhea	8 (5.8)	1 (1.7)
Throat irritation	7 (5.1)	1 (1.7)
Headache	4 (2.9)	0 (0.0)
Sneezing	3 (2.2)	0 (0.0)
Atrioventricular (AV) block first degree	2 (1.4)	0 (0.0)
Dysgeusia	2 (1.4)	1 (1.7)
Sinus congestion	1 (0.7)	2 (3.3)
Rhinalgia	1 (0.7)	1 (1.7)
Ventricular tachycardia	1 (0.7)	1 (1.7)
Lacrimation increased	1 (0.7)	1 (1.7)
Burning sensation	1 (0.7)	0 (0.0)
Presyncope	1 (0.7)	0 (0.0)
Migraine	1 (0.7)	0 (0.0)

Stambler, BS et al; Etripamil Nasal Spray for Acute Termination of Spontaneous Episodes of PSVT (NODE-301); Heart Rhythm Society Late Breaking Clinical Trails Randomized Trials D-LBCT01; Presented Online May 8, 2020

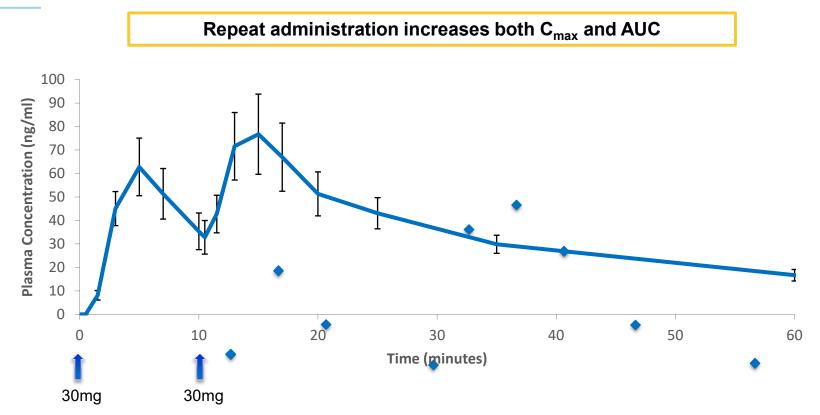
### **Overview of Regulatory Updates Based on FDA Feedback**



- Agreed that NODE-301 and RAPID studies together can be used to fulfill the efficacy requirement for an NDA filing for etripamil in PSVT
- Agreed to target p-value of p < 0.05 for the RAPID Study
- Agreed to primary analysis of 30-minute observation window and proposed statistical methods
  - Wilcoxon greater weighting for earlier endpoints
  - Rescue medications treated as treatment failure at the end of the treatment window
- Suggested the evaluation of higher exposures to improve efficacy and clinical meaningfulness
  - We agreed the NODE-301 safety and tolerability data support study of higher exposure
- Agreed to tailored dosing regimen as part of a pivotal trial
  - Adding an optional second 70 mg dose for patients who still have symptoms 10 min after their first administration
  - Agreed we can pool doses to maintain power and compare to placebo
  - If approved, the higher exposure results would be expected to be displayed in the label

#### PK of Etripamil 30 mg Repeat Administration at T=10 min (Study MSP-2017-1096)

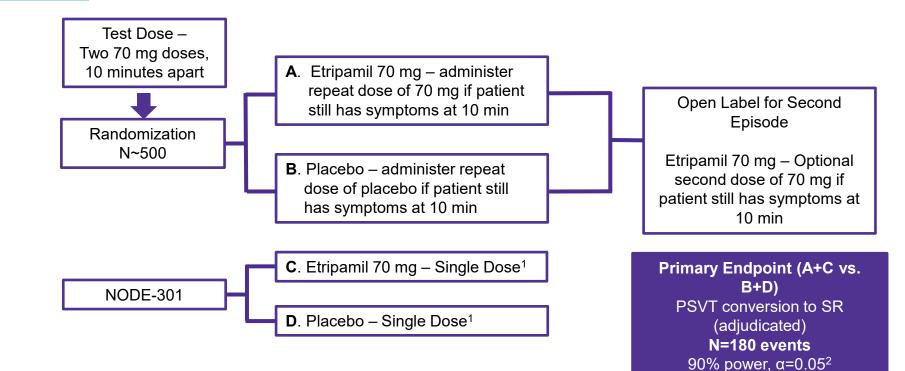




N=7, Error bars are standard error

### **RAPID Study Design**





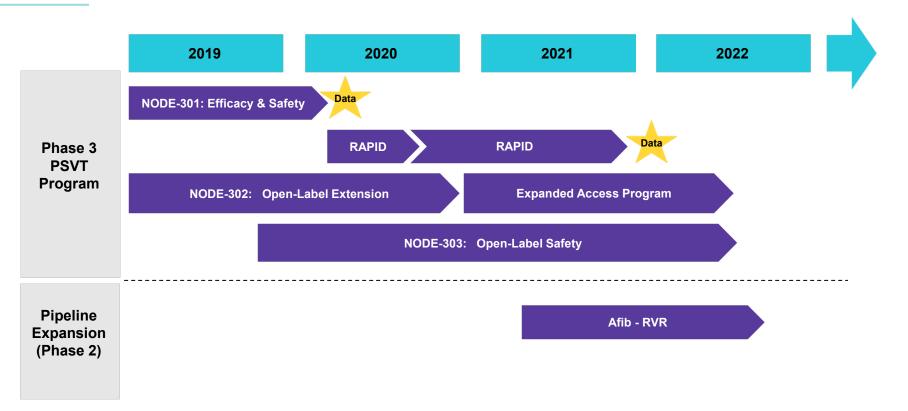
<sup>1</sup> Arms C and D (single dose) will be only the patients enrolled under NODE-301 who have had an episode prior to the RAPID Study protocol amendment

<sup>2</sup> Wilcoxon analysis modeling from NODE-301 data

#### Milestone Corporate Overview

### **Etripamil Development Plan**



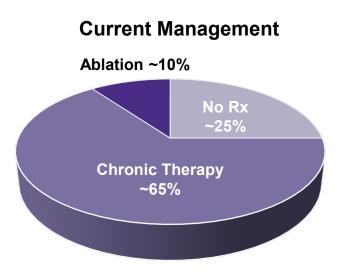


#### **Current US PSVT Market**



#### Total annual US healthcare expenditures of ~\$3B

- Prevalence ~2M diagnosed PSVT patients
- ~300K newly diagnosed per year
- ~600K patients treated per year
- >150K ED/hospital visits per year
- ~80K ablations per year



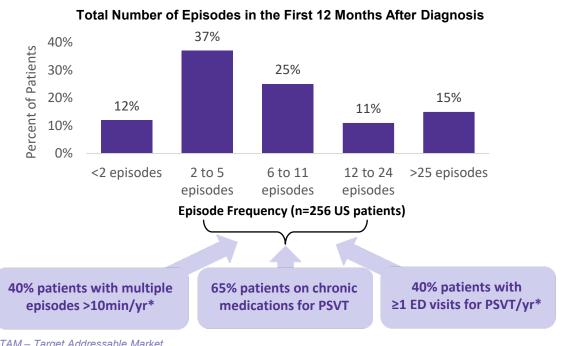
Source: Sacks, N.C. et al; Prevalence of Paroxysmal Supraventricular Tachycardia (PSVT) in the US in Patients Under 65 Years of Age; Abstract and Oral Presentation at the International Academy of Cardiology Annual Scientific Sessions 2018, 23rd World Congress on Heart Disease; Precision Xtract, Boston, MA, USA; and data-on-file from IBM Marketscan® Commercial Research Database (<65y) and the Medicare Limited Dataset (≥65y), with demographic, enrollment and claims data for commercially insured (Truven) and Medicare covered patients using PSVT code 427.0 or I47.1 for up to a 9-year interval between 2008 and 2016 inclusive.

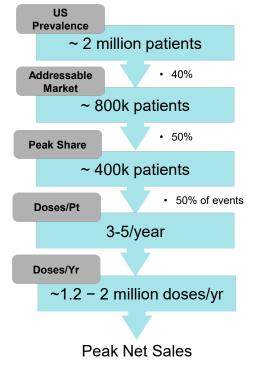
#### Milestone Corporate Overview

### **Projected US Market for Etripamil in PSVT**



Market research suggests utilization of 1-2 million doses of etripamil in peak year





TAM – Target Addressable Market

\*Estimates are for patients in year after initial diagnosis; rates drop by 13-29% in years following their initial diagnosis

Sources: Internal estimates based on market research. Milestone Pharmaceuticals Inc.

#### Milestone Corporate Overview

#### Finances – as of December 31, 2020



- \$142M in cash, cash equivalents and short-term investments
- Expected to fund planned operations through 2022

- Equity 41.2M in shares and pre-funded warrants outstanding
  - 29.8M common shares
  - 11.4M pre-funded warrants

### Milestone (Nasdaq: MIST) - Corporate Highlights



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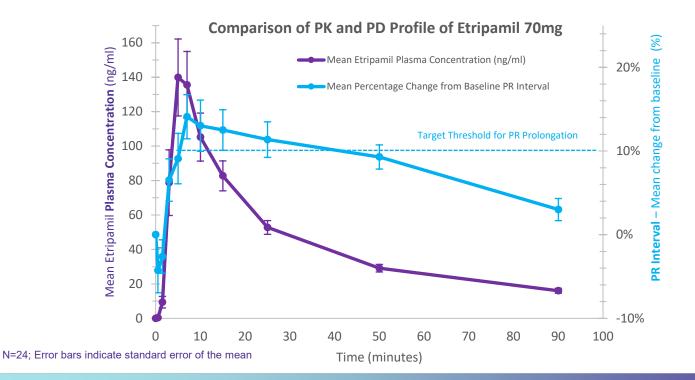
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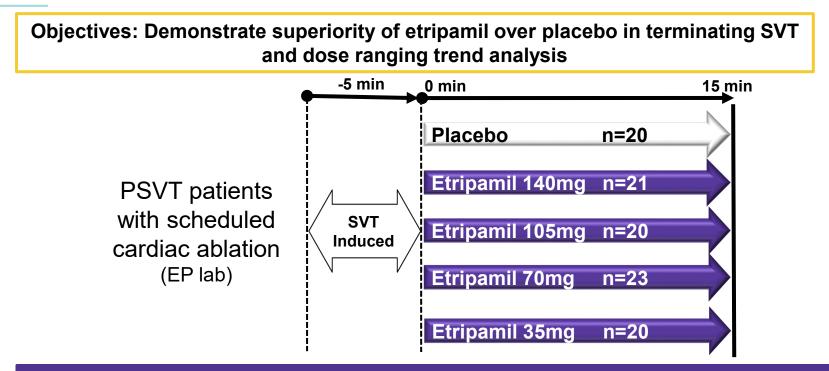
## Thank you

### **Etripamil Nasal Spray Pharmacological Results (NODE-102)**

#### Anticipated therapeutic effect within 45 minutes; peak within 10 minutes







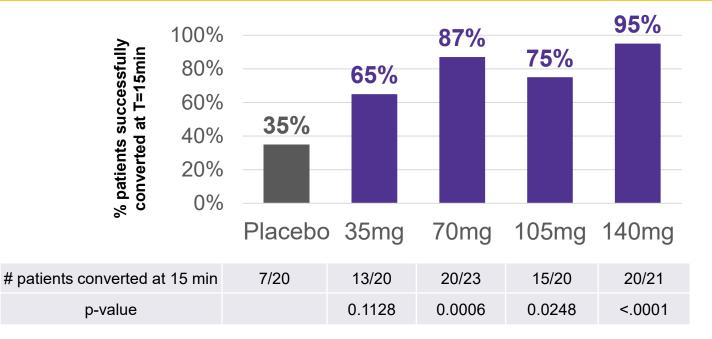
Endpoint: conversion to sinus rhythm within 15 minutes

EP = electrophysiology, SVT = supraventricular tachycardia, PSVT = Paroxysmal Supraventricular Tachycardia

### **Phase 2 Primary Endpoint**



Etripamil three highest doses demonstrated 75-95% conversion rates which are statistically significant compared to placebo

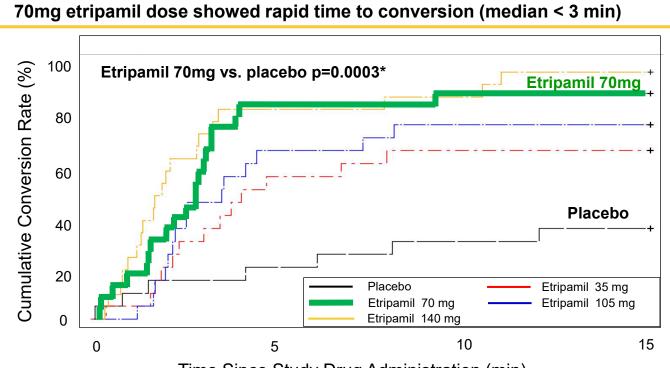


Source: Stambler, B.S. et al.; Etripamil Nasal Spray for Rapid Conversion of Supraventricular Tachycardia to Sinus Rhythm; J Am Coll Cardiol. 2018;72(5):489–97

## Phase 2 Efficacy Study - Time to Conversion



**Electrophysiology Lab Setting** 



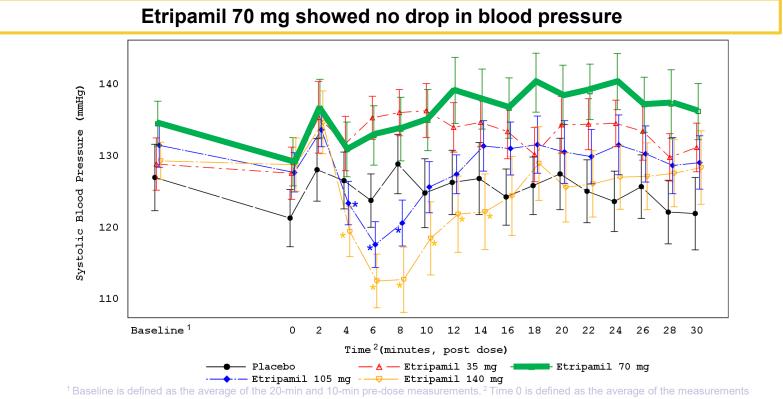
Time Since Study Drug Administration (min)

\*Hazard Ratio and 95% Confidence Intervals etripamil 70mg vs. placebo; 4.99 (2.09, 11.93)

Source: Stambler, B.S. et al.; Etripamil Nasal Spray for Rapid Conversion of Supraventricular Tachycardia to Sinus Rhythm; J Am Coll Cardiol. 2018;72(5):489-97

#### **Phase 2 Mean Systolic Blood Pressure Effects**





during supraventricular tachycardia between 5 and 0 min before study drug administration. \*p < 0.05 versus baseline.

Source: Stambler, B.S. et al.; Etripamil Nasal Spray for Rapid Conversion of Supraventricular Tachycardia to Sinus Rhythm; J Am Coll Cardiol. 2018;72(5):489–97

### **Overview of NODE-301 Findings**



- Missed its primary endpoint over 5 hours
- Showed clinically meaningful efficacy during the first 45 minutes consistent with the known pharmacology of etripamil
- Secondary efficacy endpoints encouraging
  - Patient reported outcomes of satisfaction and effectiveness
  - Rescue medication and emergency department use
- Demonstrated a positive safety profile showing etripamil was well tolerated in the at-home setting
- Study execution human factors had little impact on study execution or results

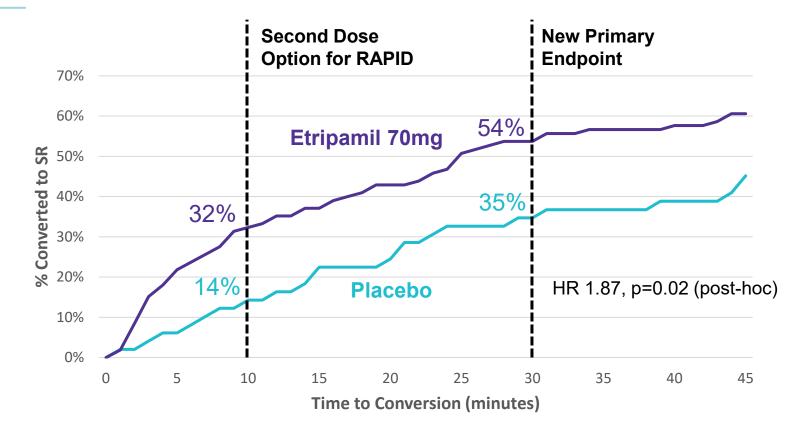
#### **Etripamil Tailored Dosing Regimen Rationale**



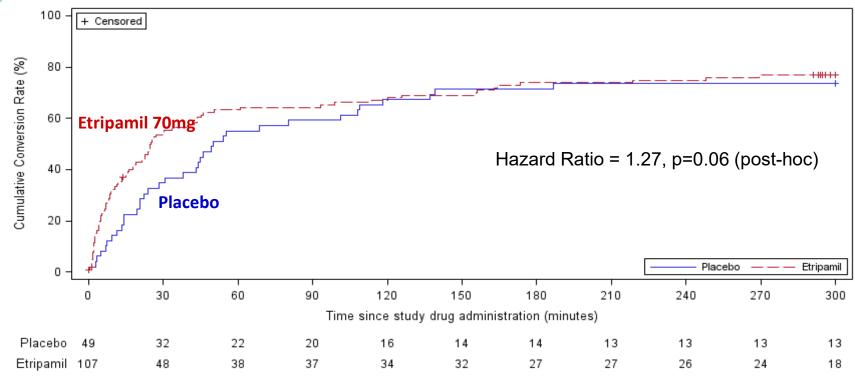
- A second 70 mg dose ~10 minutes after the initial designed to increase drug exposure
  - Data from early PK work on 30 mg indicates two doses, 10 minutes apart, increases exposure
  - Allows time for nasal cavity to drain, or patient to blow their nose prior to additional administration
- From a safety and tolerability standpoint, the 2<sup>nd</sup> dose regimen is preferable vs. starting out at a higher dose
  - Patients are not exposed to an additional 70 mg if symptoms resolve following the first dose
  - Reductions in average systolic BP seen at the higher doses in the Phase 2 study mainly resolved within 10 minutes
- Current practice accustomed to second "shot on goal" approach
  - Potential value with a second chance to impact the AV node and break the tachycardia

### **NODE-301 Efficacy– Time to Conversion over 45 Minutes**





#### **NODE-301** Conversion up to Hour 5 with Medical Intervention Patients Analyzed as Treatment Failures at 5 hours (post-hoc)

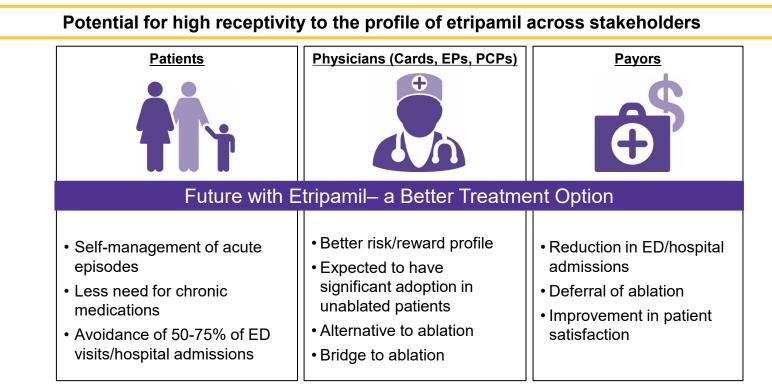


Number of subjects at risk

Subjects who convert following medical assistance are censored at 5 hours. Subjects who present missing data from time t to the end are censored at the time of last available data. Subjects who do not convert or are not censored before 5 hours are censored at 5 hours

#### **Etripamil – Addressing Market Needs**





Cards = Cardiologists, EPs = Electrophysiologists, PCPs = Primary Care Physicians

Sources: Internal market research, Milestone Pharmaceuticals Inc.

### **PSVT Patient Management and Call Point Targeting**



# Majority of PSVT patients managed by CV specialists, leading to commercial efficiencies

		Clinical Cardiologists	Primary Care Physicians	Electro- physiologists	
% of PSVT patients managed		~60%	~30%	~10%	
Long-term Use	Add to or Replace Chronic Medications	Primary Target			
Medium-term Use	Defer Ablation			Secondary	
Short-term Use	Bridge to Ablation			Target	

- Targeted sales force to reach majority of available opportunity
- Significant overlap with most common CV portfolio call points

Source: Internal market research